SEC Form 4 FORM 4 Check this box if no longer subject to			SECURITIE Washir	ngton, D).C. 20	549				OMB APP	ROVAL 3235-0287
Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).	•	Filed pursu	uant to Section 16(a Section 30(h) of the	a) of the	Secur	ities Exchange	Act of 19			Estimated average b hours per response:	urden 0.5
1. Name and Address of Reporting Per Liaw Eric	son*	2. Iss	suer Name and Tick u's Fashion L	er or Tr	ading	Symbol		U (Che	elationship of Rep eck all applicable) X Director Officer (give		Issuer % Owner ner (specify
(Last) (First) C/O LULUS FASHION LOUNO 195 HUMBOLDT AVENUE		ate of Earliest Trans 5/2021	action (I	Month	below)		ow)				
(Street) CHICO CA	4. If A	Amendment, Date o	f Origina) X Form filed by	Joint/Group Filing (Check Applicable filed by One Reporting Person filed by More than One Reporting n						
(City) (State)	(Zip)		Socurities Ac	quiro		sposed of	or Por	oficially	/ Ownod		
1. Title of Security (Instr. 3)	2. Tr Date	ansaction	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)		4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 ar		A) or	5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership
				Code	v	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)		(Instr. 4)
Common Stock	11	1/15/2021		С		3,730,160	A	(1)	3,730,160	I	Directly held by Institutional Venture Partners XV, L.P. ⁽²⁾
Common Stock	11	1/15/2021		С		19,843	A	(1)	19,843	I	Directly held by Institutional Venture Partners XV Executive Fund, L.P. (3)
Common Stock	11	1/15/2021		с		3,749,997	A	(1)	3,749,997	I	Directly held by Institutional Venture Partners XVI, L.P. ⁽⁴⁾
Series B Preferred Stock	11	1/15/2021		J ⁽⁵⁾		207,232	D	(5)	0	I	Directly held by Institutional Venture Partners XV, L.P. ⁽²⁾
Series B Preferred Stock	11	1/15/2021		J(2)		1,102	D	(5)	0	I	Directly held by Institutional Venture Partners XV Executive Fund, L.P. (3)

	Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)													
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)	8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)			

J⁽⁵⁾

208,383

D

(5)

11/15/2021

Series B Preferred Stock

Directly held by Institutional Venture

Partners XVI, L.P.⁽⁴⁾

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			Table II - Der (e.g	ivativ .cput	e Se sv ca	curi Il _(Ba) v	ties Ac Marrant	quired, Dis ^{Date} Sax optio ns	posed o Expiration , Date nvert	i, or Ber ibi le sec	efferally Number of Utilities)	wned			
1. Title of Derivative Series A. Preferred Stock	2. Conversion or Exercise Price ^[1] f Derivative Security	3. Transaction Date (Month/Dav/Year) 11/15/2021	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code (8) ^C		Deri Secu Acq or D of (D	umber of vative urities u778,269 isposed)) (Instr. and 5)	6. Date Exerc Expiration Da (Month/Day/Y	to	Convrition	d Amount of Underlying Security c3,730,160	8. Price of Derivative Security (In\$0.00)	9. Number of derivative Securities Benefi() ally Owned Following Reported	10. Ownership Form: Direc ^I (D) or Indirect (I) (Instr. 4)	Directly re held by ect Institutional Venture Partners XV, L.P. ⁽²⁾
Series A _Preferred Stock	(1)	11/15/2021		Code	v	(A)	(n) 4,140	Date Exercisable	Expiration Date	Common Stock	Amount or Number of SI 19,843	\$0.00	(Instr. 4)	I	Directly held by Institutional Venture Partners XV Executive Fund, L.P. (3)
Series A Preferred Stock	(1)	11/15/2021		С			782,408	(1)	(1)	Common Stock	3,749,997	\$0.00	0	I	Directly held by Institutional Venture Partners XVI, L.P. ⁽⁴⁾

Explanation of Responses:

1. Each share of Series A Preferred Stock automatically converted into shares of Common Stock upon the closing of the Issuer's initial public offering (the "IPO") for no additional consideration, on a 1:4.79289 basis, and had no expiration date.

2. Institutional Venture Management XV, LLC ("IVM XV") is the general partner of Institutional Venture Partners XV, L.P. ("IVP XV") The Reporting Person is a managing director of IVM XV and may be deemed to share voting and dispositive power over the shares held by IVP XV. The Reporting Person disclaims beneficial ownership of the shares held by IVP XV except to the extent of his pecuniary interest therein. 3. IVM XV is the general partner of Institutional Venture Partners XV Executive Fund, L.P. ("IVP XV-EF"). The Reporting Person is a managing director of IVM XV and may be deemed to share voting and dispositive power over the shares held by IVP XV-EF. The Reporting Person disclaims beneficial ownership of the shares held by IVP XV-EF except to the extent of his pecuniary interest therein. 4. Institutional Venture Management XVI, LLC ("IVM XVI") is the general partner of Institutional Venture Partners XVI, L.P. (IVP XVI"). The Reporting Person is a managing director of IVM XVI and may be deemed to share voting and dispositive power over the shares held by IVP XVI. The Reporting Person disclaims beneficial ownership of the shares held by IVP XVI except to the extent of his pecuniary interest therein.

5. The shares of Series B Preferred Stock were redeemed by the Issuer and extinguished for cash consideration upon closing of the IPO and had no expiration date. Remarks:

> /s/ Crystal Landsem, Attorneyin-Fact

11/17/2021

** Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 \ast If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.